

RFP 2022-18 Instruction Materials and Services Software Questions and Answers

Clarification of Due Date and Time

<i>Question</i>
Could you please clarify if responses are due at 2PM CT or 3PM CT on November 21st? The close day/time is listed as 3PM CT but then the RFP indicates that bid opening starts at 2PM CT, after all submissions have been received.
<i>Answer</i>
Thank you for bringing this to our attention. Responses are due at 3 pm CT on November 21st.

Proposal Question Format

<i>Question</i>
Good Morning, is it possible to get the RFP in Word format so that we can answer the narrative questions between the Y/N checkbox questions in the same document? If not, can we have a fillable PDF? If none of those work, how would the ESC like vendors to format a response answering both the narrative and Y/N questions? Thanks!
<i>Answer</i>
Vendors may answer questions on separate pages if they are unable to edit the PDF pages given or need more space.

Selection Notification

<i>Question</i>
How will you communicate the selected products with the member districts? Will there be a webinar or in-person meetings?
<i>Answer</i>

Vendors will have the opportunity to sponsor Region 10 events, and Region 10 will inform membership of EdTech offerings through newsletters and in-person meetings. However, the primary responsibility for marketing the contract will be on the vendor.

Correct RFP?

Question

I am trying to make sure that my company is submitting to the correct RFP. Currently Region 10 uses our LMS, however, we were told that if we were not awarded an updated RFP that they would no longer be able to use our services. We see that an LMS RFP is coming up next year but is there one you would recommend we submit to so we can continue our partnership?

Answer

It is up to vendors to determine what RFP best fits their offering. Region 10 cannot make recommendations to vendors on how to respond.

SaaS integration

Question

I see you are also releasing RFPs in the winter/Spring. We provide services that I want to ensure fit this RFP. First, We are an integration platform that enables district/schools to easily access and share the appropriate data information to facilitate third party vendor services and resources such as online instructional materials. We provide rostering, single sign on and LMS integration services. We also offer a career readiness program that offers students IT certificates upon course completion through a partnership with Coursera. Are these services best aligned with this RFP? Or will there be one coming that I should watch for? Thank you.

Answer

It is up to vendors to determine what RFP best fits their offering. Region 10 cannot make recommendations to vendors on how to respond.

Bonfire PDF viewer

Question

The RFP states on page 6: "Any information that is not readable in the Bonfire PDF viewer or in the Excel pricing file will not be considered by the evaluation committee." Are there specifications for PDF files for the Bonfire PDF viewer so we can be sure that we meet this requirement?

Answer

No embedded files or links to files that require special Adobe or other software to view will open in the Bonfire viewer.

Tutoring

Question

Would online tutoring be included in this RFP? Thanks!

Answer

Yes, please refer to page 5 of the RFP under Section B - Scope.

Pricing Spreadsheet

Question

Is the use of the provided Excel spreadsheet for pricing required, or can we submit our pricing in our own Excel spreadsheet, containing at minimum of the same fields as the template?

Answer

While using the template provided is preferred, vendors may submit their own Excel pricing sheet with the understanding that the pricing provided must be clear and auditable.

How many elementary schools in Region 10?

Question

I can see how many districts and charter schools but I can figure out how many elementary and pre-schools for which our submission for the RFP will cover. Thank you, Scott

Answer

This RFP is for Region 10 ESC and the state-wide EdTech membership.

Question*Question*

We are interested in submitting our foundational literacy skills curriculums for review as part of 2022-118. There are several components required to deliver instruction; teacher guide (which is available in print or digital version), web-based online presentation tool, web-based, independent practice portal, and various assessments/diagnostic surveys. However, the guided practice student workbooks which are an integral part of the lessons, are not yet available in digital format. Would the review committee be open to our submission with a print component, or is this strictly for a software solution?

Answer

Vendors may propose non-software value add items as part of their offering to supplement their software offering. Region 10 reserves the right to accept or reject any value add offerings at its discretion.

Question*Question*

Hello, We cannot provide pricing that includes the 1% fee factored in. Can we submit our usual pricing and pay the 1% fee on the quarterly basis?

Answer

Pricing submitted must include the 1% administrative fee.